





## A PASSION FOR NEW OPPORTUNITIES



Heal Middle East is the global retail and marketing unit of Heal Middle East – a leader in the medical equipment supply chain operations in the region. Established in 2016, Heal Middle East continues to source specialized products and equipment, while Heal Middle East finds new opportunities for application, innovation and partnerships.

Our clients include some of the world's largest hospital chains, national medical supplies distributors, government health departments and educational institutions. All our production and logistics partners are verified for their consistent compliance to international quality standards.

Based out of Dubai and with sourcing, manufacturing, marketing and logistics partners across the world, Heal Middle East's products and solutions are exported to the Middle East, Africa, Europe and Asia.



# HEAL ME SOLUTIONS

Supplying medical consumables has always been our forte. Backed by a seasoned team of procurement specialists we have years of strong relationships with the best manufacturers of medical products and in some cases, we are the producers of those products. We supply medical equipment including branded stethoscopes, otoscopes, diagnostic sets, traditional and electronic blood-pressure monitors, medical weighing scales, medical furniture, mobility aids, medical disposables and other items for hospitals, speciality clinics and government agencies.



## CONSUMABLES

### QUALITY PRODUCTS, DELIVERED ON TIME

Heal ME Solutions is today a leading manufacturer of its own brand of medical consumables. Our range includes facemasks, gowns, protection overalls, face, hair and shoe protectors. For products that we don't stock, we work rapidly through vertical tiers of suppliers to identify the right partners to source, manufacture or supply products to us at the right prices.

## EQUIPPING HEALTHCARE UNITS TO PERFORM BETTER

Heal ME Solutions works with high-quality manufacturers of medical equipment to provide a range of medical equipment for a variety of purposes. Such equipment includes ventilators, patient monitors, ECG machines, ultrasound units and equipment for operation theatres. All our equipment is supplied with easy to install instructions and consumables if required.

## EQUIPMENT



## FURNITURE

### MEDICAL FURNITURE FROM HOSPITALS TO HOMES

Heal ME Solutions provides a range of furniture solutions that include electric and manual beds, orthopedic and pediatric beds, complete furniture solutions for examination rooms, medical trolley and transportation solutions, furniture exclusively designed for nursing seniors, support and accessories. Our furniture solutions come with local service assistance or recommendations for assembly.





# HEAL ME CONSULTANCY

A key difference between Heal Middle East and other providers of healthcare supplies is our ability to identify clearly what our clients really need. Such definitions through consultation ensure that the products or solutions you invest in meet or exceed the requirements of the users. The experience of our staff in relief, emergency, mobility and pandemic situations is invaluable here - and can help you save time and costs without compromising on quality.



# HEAL ME RELIEF

## WE UNDERSTAND THE NEED FOR SPEED

A unique area of expertise at Heal Middle East is in emergency and relief management consultancy and services under Heal ME Relief. As specialists in providing healthcare and relief logistics solutions to relief agencies working in disaster zones, we are able to assess, procure and deliver quality supplies in a timely manner. Such items include satellite phones, tents, sheeting, batteries and flashlights, PPE, cleaning supplies, personal care supplies and other relief materials.

## AMBULANCE SOLUTIONS BUILT TO LAST

For many clients, an ambulance is just another vehicle specially fitted with life-sustaining equipment. We think differently. For us, an ambulance is a critical mobile space that should ensure the safety of Emergency Management Services providers and their patients. That is why our ambulances are built thoughtfully from scratch, keeping in mind the specific needs of the client. To do this we work closely with healthcare professionals, safety engineers, regulatory bodies and ambulance manufacturers. From chassis selection to design specifications, we ensure that ambulances are created to standards that are based on sound research, data and safety testing.

# HEAL ME MOBILITY



## COVID CARE

### SHORTENING THE PROCUREMENT AND DELIVERY PROCESS

In response to the COVID-19 pandemic, HEAL Middle East works incessantly with manufacturers and logistics providers in China, Europe and other countries in producing and transporting the much-needed medical consumables and equipment. Despite the limitations applied on manufacturing and trading, our exclusive international representatives procure quality products and manage shipping, inventory management, last mile delivery and after sales services. All completed under strict compliance with local regulations and processes.



## GLOBAL EMERGENCY SOURCING

Among many other revelations, COVID-19's rapid spread has demonstrated that the healthcare supply chain ecosystem is not geared for the scale of response a pandemic requires. We believe this should not be the case: with some planning, data management and information sharing, we can build regional and global networks of supply solutions to respond quickly and efficiently to emergencies.

To this end, Heal Middle East has embarked on an ambitious program to connect local manufacturers, wholesalers, distributors and retailers of medical supplies to governments, corporations and relief agencies across the world. If you'd like to know more and be a part of the Global Emergency Sourcing program, please contact us at [contact@healmiddleeast.com](mailto:contact@healmiddleeast.com)

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